# VPC Specialty Lending Investments PLC

**VICTORY PARK** 

Newsletter - June 2015

CAPITAL

#### **Company Overview**

VPC Specialty Lending Investments PLC ("VSL" or the "Company") invests in opportunities within the specialty lending market primarily through online lending platforms. The Company completed its IPO on 17 March 2015 with a premium listing on the Official List of the UK Listing Authority and trading on the Main Market of the London Stock Exchange. The Company's trading symbol is VSL.

The Company's investment manager is Victory Park Capital Advisors, LLC ("VPC" or the "Investment Manager"). VPC is an SEC-registered investment adviser and acts as the AIFM of the Company.

Since 2010, the Investment Manager has been actively involved in the specialty lending marketplace and has made more than \$3.6 billion of investments and commitments across various financial technology platforms, spanning multiple geographies, products and structures.

### **Investment Highlights**

- Significant market opportunity with rapid and continued expansion.
- Experienced management team that has been involved in the sector since 2010.
- Access to scalable online lending platforms utilizing VPC's existing loan and forward flow contractual agreements.
- · Geographic, product and structural diversity.
- On 22 July 2015, the Company announced that the net IPO proceeds have been substantially fully invested approximately four months after launch and well ahead of initial estimates.
- Attractive targeted returns of 8% net dividend yield and 10% net total return once fully invested¹.

### The Company's Investment Objective

Increased banking regulation (particularly in Europe and the US) is imposing restrictions on certain types of lending by banks to both consumers and small businesses, leading to a growing market for specialty lending platforms, which are filling the void. The online lending market continues to expand rapidly as both borrowers and investors recognize the advantages relative to the traditional bank lending model.

The Company seeks to generate an attractive total return for shareholders consisting of dividend income and capital growth via investments across a diverse portfolio of various online lending platforms (each a "Platforms"), asset classes, geographies (primarily U.S., U.K. and Europe) and credit bands.

The Company generates investment income from direct exposure to Platform-originated consumer and small business loans, including corporate and trade receivables, in accordance with certain investment limits and restrictions to ensure diversification of the Company's portfolio is maintained and that concentration risk and credit exposure is mitigated. In addition, the Company makes credit investments in certain Platforms. The Company may also make direct equity investments, or receive warrants to purchase equity stakes, in such Platforms.

#### **Performance Summary**

NAV (Ex Income)	£196,000,000		NAV per Share (Ex Income)			98.00p	Shares in Issue		200,000,000	
NAV (Cum Income)		£199,249,045	NAV per Share (Cum Income)			99.62p	Issue Price		100.00p	
Market Capitalisation (30 June 2015)		Share Price (30 June 2015 Close)			102.00p	Premium / (Discount) to NAV (Cum Income)		2.38%		
	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	ITD
Total NAV Return <sup>2</sup>	-0.12%	0.63%	0.33%	0.81%	-	-	-	-	-	1.66%
Share Price	0.500/	0.25%	1.24%	0.00%			_		_	2.00%
Performance <sup>3</sup>	0.50%	0.25%	1.2470	0.0076				_		2.0070

<sup>&</sup>lt;sup>1</sup>This is a target only and not a profit forecast. There can be no assurance that the target will be met and it should not be taken as an indication of the Company's expected or future results.

<sup>2</sup>Net of issue costs.

1

<sup>&</sup>lt;sup>3</sup>Based on issue price of 100p.

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### **Monthly Commentary**

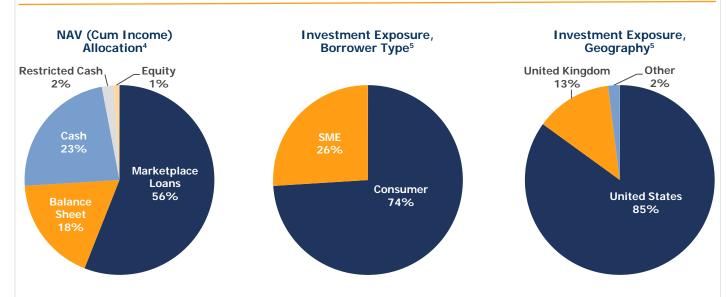
June was a strong month for the Company with a NAV return of 0.81% and continued capital deployment.

The Company's investments are diversified with exposure to 16 platforms originating consumer and small business loans across the U.S., U.K. and Europe. Furthermore, the Investment Manager continues to see a strong pipeline of investment opportunities within the specialty lending sector, with capacity available from both existing and new platforms.

In June, the Company made an initial investment pursuant to VPC's \$106 million balance sheet model commitment to and equity investment in Behalf. This US-based, small business lender provides short term working capital loans of up to \$25,000 through a vendor financing arrangement.

As at 30 June, 87% of initial proceeds were invested, in accordance with the investment policy. Consumer exposure accounted for 74% of the invested portfolio, while small business exposure accounted for 26%. Investments in U.S. Platforms accounted for 85% of the invested portfolio, with the remainder being predominately UK-based loans. As part of these investments, the Company has equity exposure to six Platforms through equity securities or convertible notes.

### Portfolio Composition (As at 30 June 2015)



#### **Events Subsequent to 30 June 2015**

On 22 July 2015, the Company announced that the net IPO proceeds have been substantially fully invested, well ahead of the stated target to do so within six months of Admission.

The Board has announced that, in the absence of unforeseen circumstances, it intends to proceed with an issue of C shares in the Company pursuant to the Share Issuance Programme announced at the time of IPO. The issue of new C shares is currently anticipated to take place in September 2015.

In July, the Company began borrowing under a £100 million credit facility provided by a top 10 global bank to leverage Funding Circle loans.

<sup>4</sup>Restricted Cash reflects cash held in underlying private fund investments that is not available for direct investment by VSL <sup>5</sup>Calculations using gross asset exposure and not reduced for gearing. Excludes cash.

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### **Glossary of Terms**

Market Capitalisation - Month end closing share price multiplied by the number of shares outstanding at month end.

**NAV or Net Asset Value or NAV (Cum Income)** - The value of assets of the Company less liabilities determined in accordance with the accounting principles adopted by the Company.

**NAV (Ex Income)** – The NAV of the Company, excluding current year revenue.

NAV per Share (Cum Income) - The NAV (Cum Income) divided by the number of shares in issue.

NAV per Share (Ex Income) - The NAV (Ex Income) divided by the number of shares in issue.

**Premium / (Discount) to NAV (Cum Income)** - The amount by which the share price of the Company is either higher (at a premium) or lower (at a discount) than the NAV per share (cum income), expressed as a percentage of the NAV per share.

**Share Price** - Closing share price at month end (excluding dividends reinvested).

**Total NAV Return** - The theoretical total return on shareholders' funds per share reflecting the change in NAV assuming that dividends paid to shareholders were reinvested at NAV at the time dividend was announced.

#### **Important Information**

All data in this factsheet is at or to the final day of the calendar month identified in the heading of the factsheet's front page unless otherwise stated. Issued in the UK by VPC.

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VPC is authorised and regulated by the Financial Conduct Authority and is registered in England (registered number 9385218) with its registered office at 40 Dukes Place, London EC3A 7NH.

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